



SYED BILAL HAIDER

APPLICATION ENGINEER & TECHNICAL SALES

Tech Stack:

Mechanical & HVACR Engineering: Heat Load Calculations, System Design, Expansion Valves, Safety Systems, Refrigerant Flow Design

Software Tools: Bitzer, Copeland Selection Software, Friga Bohn, Riva Cold, Danfoss, Hitachi Software

Commercial & Client Operations: B2B Sales, Technical Support, Corporate Communication, Tendering & Quotations

Digital Tools: MS Office Suite (Word, Excel, Outlook, PowerPoint), ERP Systems

Short Resume:

Position: Application Engineer & Technical Sales Executive with over 7.5 years of experience in HVACR systems and corporate client management.

Skills: System design and selection, project planning, installation and troubleshooting of refrigeration systems, and strategic B2B client support.

Experience: Serving top-tier clients like Nestlé and Unilever as a channel partner for global brands (Danfoss, Emerson, Copeland). Successfully led solution design, sales negotiations, and implementation for cold chain projects including reefer containers, cold rooms, and food-grade blast chillers.

Motivation: Syed is drawn to Germany for its strong economy, rich cultural heritage, and commitment to innovation.

www.Talents2Germany.de

Starting in Germany:
After 6 - 8 Weeks

BlueCard eligible:
Yes

Starting Salary: €60.000

University degree:
BSc Mechanical Engineering & Technology
English: C1
German: B1

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