SOUVIK SEN

SAP SD CONSULTANT

SKILLS

Skill	Rating	Note
SAP SD and SAP S/4 Hana Sales	● ● ● ● ●	Certified with more than 12yrs of experience in different companies.
SAP Cross functional modules (Fico, MM, PO, PS-EDI)	● ● ● ● ●	12yrs of experience in different projects.
Consultancy	● ● ● ● ●	Proven track record in companies like IBM, Capgemini and Cognizant.
Business Processes (OTC, STO, IPO, Third party, Consignment process, Sales return, Intercompany, Export Sale, Work Order, Credit/Debit memo, Pricing, Credit Management, Output)	● ● ● ● ○	Working intensively in each of the projects.
Reporting (Z reports, Customer master data, sales& pricing report)	● ● ● ● ○	12yrs of experience in different projects.
Tools (LSMW, Remedy, JIRA, Snow, Smart Center, ALM, ADM)	● ● ● ● ○	Actively using in day to day work.

WORK HISTORY

Advisory Consultant (SAP SD/OTC)

IBM, Bangalore, India

(02/ 2022 – Present)

Client: 1–Johnson and Johnson (EMEA Development) || Client 2- Reckitt

- Responsible for Development/Enhancement project under Agile framework to achieve improvement and to optimize business process in SAP SD/SCM area for EMEA.
- Designing, building, testing business functionality's & new processes focusing on SAP order management, logistic execution and invoice
- Responsible for DATA Migration- JDE to SAP, Prepare MRS documents, Rule book & Data load

Snr. Consultant (SAP SD & S/4 Hana)

Capgemini, Bangalore, India

(05/ 2021– 02/ 2022)

Client: Novelis

Responsible for Enhancement Projects and ensure changes implemented in the system based on business requirements for Germany, Switzerland & North America.

EXECUTIVE SUMMARY

Experienced professional with more than 12 years with a strong background in SAP SD and S/4 HANA-Sales. Proficient in OTC processes, user exits, and customization. Skilled in collaborating with teams for E2E implementation, automation, and integration with other modules. Expertise in configuring custom business scenarios and providing end-user support. Strong analytical and problem-solving abilities with excellent communication skills. Works well in fast-paced environments and possesses extensive knowledge in sales and marketing.

CONTACT

Berlin, Germany
Bangalore, India

+ 49 69 2991496-10

souvik.sen.ccd19@gmail.com

https://www.linkedin.com/in/souvik-sen-40412b110/

LANGUAGE

- ✓ English   C2

- ✓ Hindi   Native

- ✓ German   A2 (Ongoing studies)

HARD SKILLS

- ✓ AP ERP Systems: SAP R/3, S/4 HANA 1809& 1909
- ✓ Cross Functional: Modules Fico, MM, PI, PS-EDI
- ✓ Business Processes: OTC, STO, IPO, Third party, Consignment process, Sales return, Intercompany, Export Sale, Work Order, Credit/Debit memo, Pricing, Credit Management, Output.
- ✓ Reporting: Z reports, Customer master data, sales& pricing report
- ✓ Tools: LSMW, Remedy, JIRA, Snow, Smart Center, ALM, ADM

- Involved in S/4 HANA- Sales brown field on premises conversion. Set up new BP role, grouping, CVI integration and customer upload in S/4 Hana.
- Set up new contract category, new field combination for rebate settlement related minor changes. Worked on sales order automation based on IDOC conversion rule set up. Set up STO process and worked on Pro forma validation & combination for STO

Snr. Consultant (SAP OTC/SCM)

Cognizant, Bangalore, India

(02/ 2019- 05/ 2021)

Client: Merck

· Responsible for OTC/SD/SCM& LE related configuration & enhancement for EMEA & America's business.

· Analyzing the problem to provide solutions based on business generated demand.

· Designed multiple process like Cash sales, Rush order, Batch determination, Route determination.

· Worked for new mass upload program (BDC) with ABAP for customer credit control area

· Worked on pricing enhancement (New market place pricing)

· Worked with PI interface for E-invoice related changes for third party system like-Gov't tax GIB
(Turkey), PEGASO (Mexico), Gosocket (Peru, Chile).

· Working on vet license validation in sales order for Animal Health

· Involved in FSD, TS, DAT, preparation and test run in ALM for every country specific minor change

SAP SD Consultant

(06/ 2016- 02/ 2019)

Quinnox, Bangalore, India

Client: EFL (SP Group)

- Bug Fixing
- Involved in various process design based on project requirement
- Designed consignment buyback process for D-line division
- Designed custom credit check process for security system division based on partner profile

Talents2Germany
BUILDING THE FUTURE!

- ✓ Provide Updates to management, lead and co-ordinate with clients
- ✓ Confident, articulate, and professional speaking abilities (and experience)
- ✓ Emphatic listener and persuasive speaker, influencing, leading, and delegating abilities

CERTIFICATES

- ✓ S/4 HANA sales 1809 & 1909 Certified
- ✓ SAP SD Certified

- Worked on extended warranty process development in ECC
- Involved in Blue printing to Business process by preparing the process flow diagrams and as-is and to-be process for End-to-End Implementation
- Involved in Realization and Preparation of Functional aspect for enhancement
- Thoroughly involved in configuration based on all business requirement during realization phase
- Worked on unit and integration testing
- Prepared configuration document and user manual
- Involved in cutover activity, go live & support phase of this project

- Received appreciation certificate due to performance &on time deliverable of the project

Sales& Marketing officer (Domain)

(01/ 2011- 07/ 2014)

GoodCare Pharma (P) Ltd, Bangalore, India

- Handled the super stockiest, Distributor for ensuring primary sales and ensuring ROI

- Devise creative ways to ensure and enhance brand visibilities.

EDUCATION

08/ 2008 – 07/ 2010	MBA
	Marketing & IT
	West Bengal University of Technology- Kolkata, India